Are you looking for an exciting career in Defense and Aerospace? TREALITY® Simulation Visual Systems welcomes people who share our determination and high standards to join us in doing work that moves the world forward and saves lives. TREALITY® SVS has a diverse culture that celebrates autonomy and inspires leadership at every level of our organization.

TREALITY® SVS is looking for a Sr. Solution Architect (Sr. Application Engineer) to join our team and make a difference.

Under limited supervision, Support the sales process by defining, preparing, costing and communicating the technical winning solution to the customer. Provide technical expertise to the project deployment team to get the solution accepted in the after sales phase. Create and optimizes system designs and design layouts for simulator visual systems with system components. Selects, analyses, optimizes and tests system components.

Main Accountabilites:

1. Accompany the sales team on customer visits to understand the customer needs and requirements.

2. Translate the requirements into an TREALITY SVS solution.

3. Verify with the customer if the TREALITY SVS solution is fully in line with the customer expectations

4. Work closely together with product management, engineering, sales, project management to define new system/solution that will meet the customer needs.

5. Collect cost information in preparation of price setting.

6. Propose and communicate the solution to the customer.

7. Work on multiple projects simultaneously.

8. In post-sales phase, draft Acceptance Test procedures & documents and work with the install team to get the solution accepted.

9. Travel up to 10%, including international.

Education:

- Master/Bachelor degree in engineering or equivalent combination of experience and education.

Experience:

- Proven experience in technical product/system application or engineering field.

Competencies:

- Perform complex multiple assignments on schedule.
- Ability to develop creative and innovative solutions.
- Solid technical background.
- Commercial attitude.
- Communication skills.
- Active listening.
- Influencing skills.
- Team player.
- Fluent in English.
- Must be US Person.